



Ballard Spahr
LLP

Strategies and Solutions for Real Estate Workout and Recapitalization Challenges

Reznick Group, P.C. and Ballard Spahr LLP cordially invite you to attend a timely seminar

Conference Venue:
Hyatt Century Plaza Hotel
2025 Avenue of the Stars
Los Angeles, CA 90067

There is no cost for this event. Seating is limited.

Registration:
Kathryn Falconi
Kathryn.falconi@reznickgroup.com

Wednesday, November 3, 2010
2:00 pm

Conference Description:

Please join as real estate veterans discuss successful strategies and break down case studies in role playing scenarios. Engage with industry experts who are actively involved in developing and implementing workout and recapitalization solutions for distressed real estate.

Our first panel will provide a current market update and address a variety of workout / recapitalization strategies and solutions from the debtor / creditor side, along with considerations of tax / structuring implications. The final panel will use role playing and case studies to illustrate the various perspectives and negotiating positions of multiple parties in achieving the “real deal” in both workouts and recapitalizations.

[Click here to register!](#)

Program Schedule:

2:00 pm	Arrival & registration
2:15 pm – 2:20 pm	Chairman’s welcoming remarks
2:20 pm – 3:50 pm	Panel One: Workout & Recapitalization Strategies
3:50 pm – 4:10 pm	Afternoon break
4:10 pm – 5:40 pm	Panel Two: The Real Deal – Case Studies
5:45 pm – 6:45 pm	Hosted cocktail reception

Featured Speakers:

- Tom Alvarez, Senior Manager, Reznick Group, P.C.
- David Barksdale, Partner and Co-Chair of Distressed Real Estate Initiative, Ballard Spahr LLP
- Jeff Giller, Managing Partner and Chief Investment Officer, Clairvue Capital Partners
- Jim Hibbert, Senior Manager Reznick Group, P.C.
- Ryan Krauch, Principal, Mesa West Capital
- Nick Mosich, Managing Partner, Ion Capital Partners, LLC
- Peter O’Keefe, Senior Vice President, Lowe Enterprises, Inc.
- Jeff Pitcher, Partner, Ballard Spahr LLP
- Dean Waldt, Partner, Ballard Spahr LLP
- Jim Vincent, Sr. Managing Director, Reznick Restructuring Solutions

About Reznick Group, P.C. and Reznick Restructuring Solutions (RRS):

Reznick Group is a top 20 national CPA firm providing accounting, tax and business advisory services to clients nationwide. The firm's industry experience includes commercial real estate, affordable housing, financial services, renewable energy, healthcare, nonprofits, professional services and technology.

For more information, visit: www.reznickgroup.com.

Reznick Restructuring Solutions (RRS) provides lenders, investors, building owners and developers with a versatile suite of restructuring solutions for troubled commercial real estate assets and loans.

For more information, visit: www.reznickrs.com.

About Ballard Spahr LLP:

Ballard Spahr LLP is a national firm with more than 475 lawyers in 12 offices in the United States. The firm's Distressed Real Estate Initiative comprises attorneys experienced in real estate, finance, litigation, taxation, and bankruptcy who advise clients on all facets of distressed real estate transactions, including property acquisition and disposition, debt reorganization, loan restructuring and enforcement matters, redevelopment issues, and bankruptcy negotiations. Our clients include special servicers, lenders, developers, and investors focused on distressed assets. The firm combines a broad scope of practice with strong local market knowledge.

For more information on the firm, please visit www.ballardspahr.com.